SupplierLink SASKATCHEWAN

Find, Develop and Manage Suppliers

SASKATCHEWAN CONSTRUCTION ASSOCIATION

RCA Regina Construction Association

SASKATOON CONSTRUCTION ASSOCIATION

PRINCE ALBERT PACA CONSTRUCTION ASSOCIATION

MOOSE JAW CONSTRUCTION ASSOCIATION

Agenda

- Introductions
- What is SupplierLink Saskatchewan?
- Why did we build SupplierLink?
- Solution for SASBO
- How SupplierLink Works – Demo Video
- Looking Ahead
- Fee Structure
- Questions

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What is SupplierLink?

- A procurement tool for enhancing the successful connection to Saskatchewan vendors.
- A system that connects buyers and suppliers, enabling the sourcing, prequalification and management of vendors.
- A platform created by the Saskatchewan construction Industry.
- Suppliers can showcase themselves to buyers and owners, increasing their ability to proactively source work.
- Easy-to-use and cost-effective for everyone.

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Why did we build SupplierLink?

- Owners had concerns:
  - Difficult to manage traditional vendor lists.
  - Overburdened by paperwork.
  - Need to de-risk contractor selection.
  - Challenge to find and engage local, new vendors in Saskatchewan.
- Industry had concerns:
  - No standard approach to prequalification.
  - Expansion of complicated and expensive TPSV systems.
  - Increased paperwork and escalating pursuit costs.
  - Too many contractor data management systems out there.
  - No pathway for showcasing local trade contractors.

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The Industry's System

- SupplierLink Saskatchewan is the single industry-wide prequalification and vendor engagement system in Saskatchewan.
- It is the only system with the full support of Saskatchewan's construction association network.
- Marketing partnerships with:
  - SCSA
  - ECAS
  - MCAS
  - Concrete Sask
  - SIMSA
  - Saskatchewan Chamber of Commerce

A Solution for SASBO Today

- Cost-effective and simple tool for all school boards
- Streamline the search process to engage with the right contractors, with the ability to focus on finding local companies
- View and evaluate vendors using the following information:
  - Key demographics (indigenous ownership, workforce, gender balance, etc.)
  - Scopes of work, and project experience with references
  - Geographical areas of operation
  - Certificates of insurance, bonding information, and WCB standing
- Prequalify vendors for your upcoming projects
- Manage your current vendor list
- Automated process ensures your vendors have updated and maintained records

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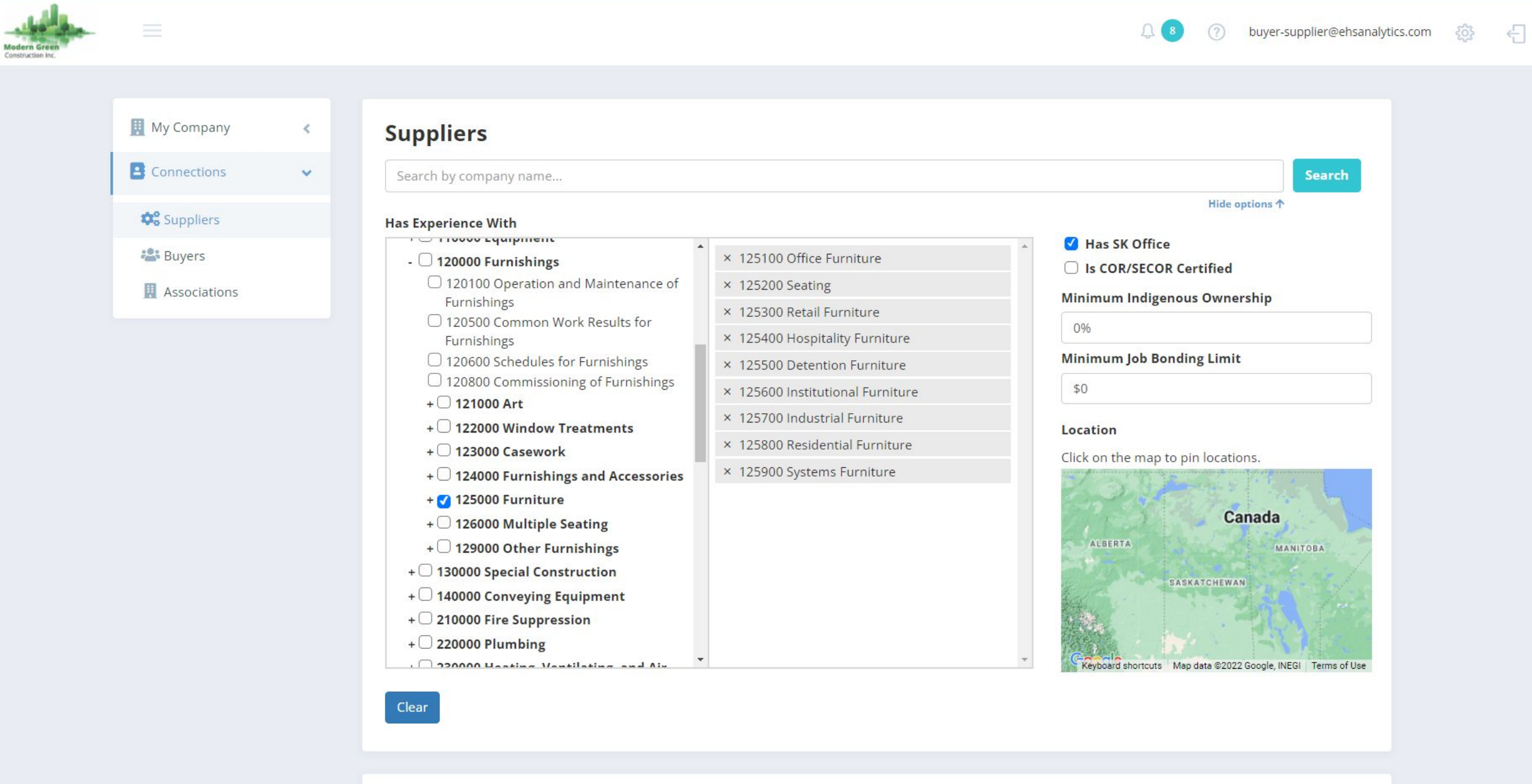
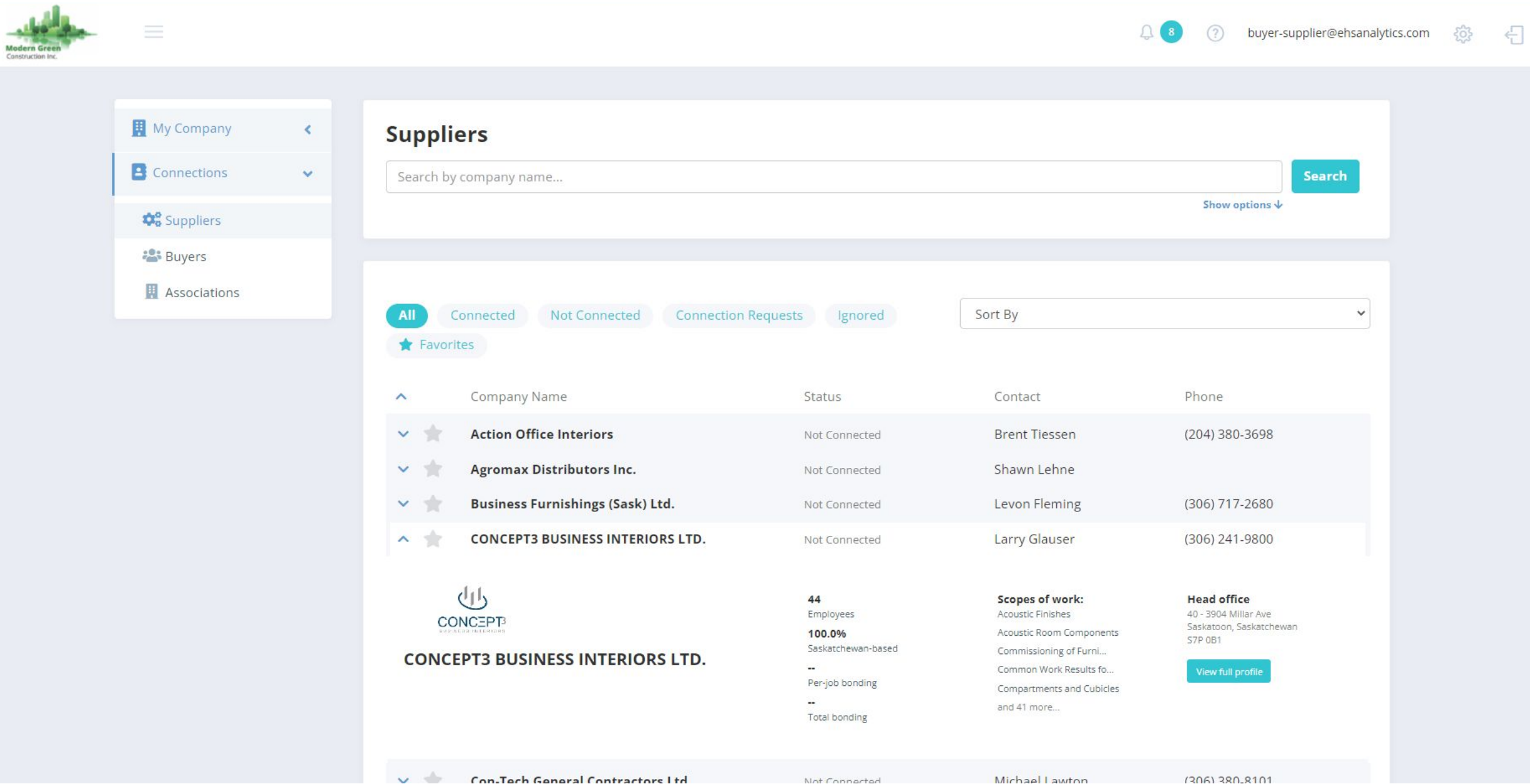
How SupplierLink Works

Search Functionality



Search Functionality



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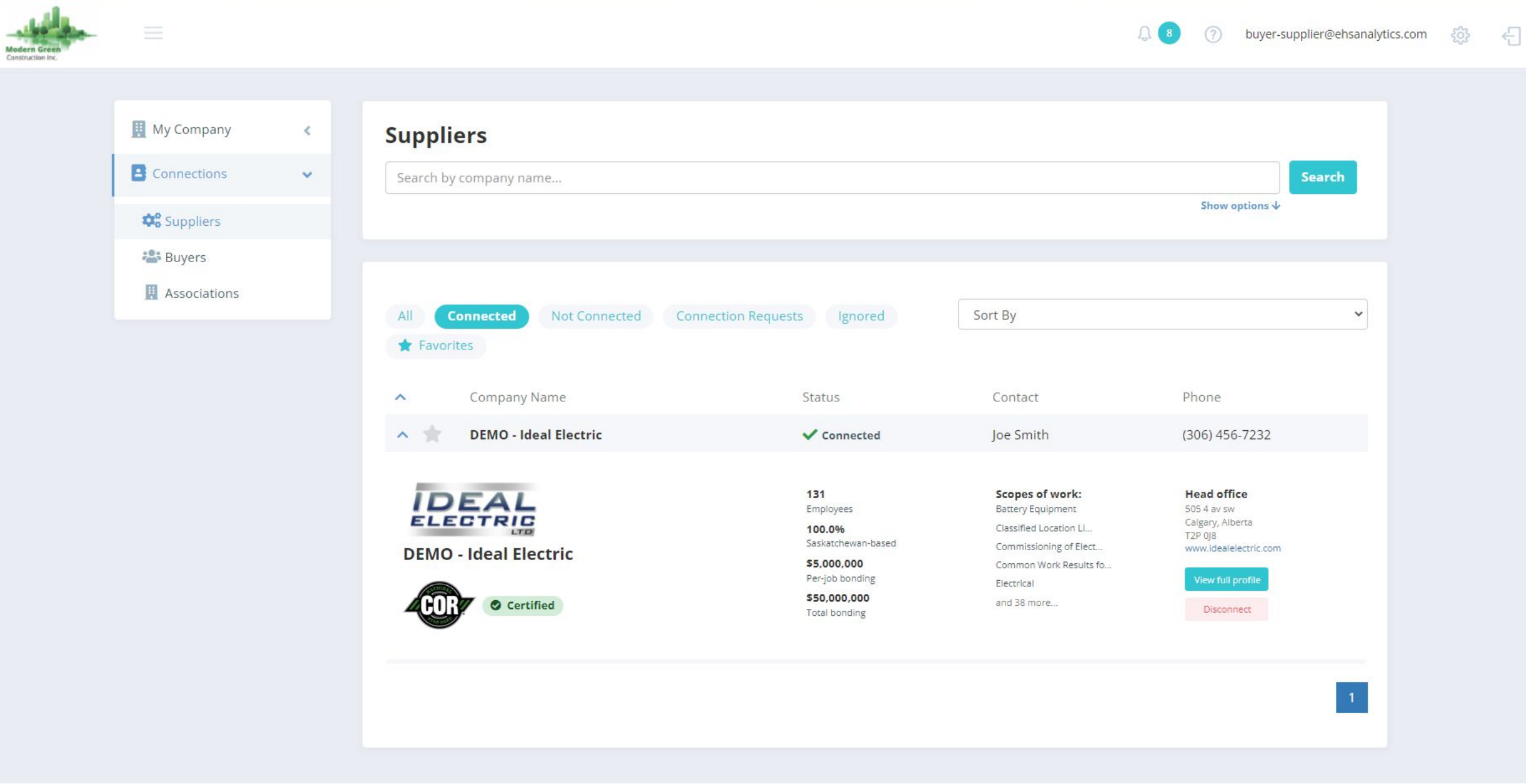
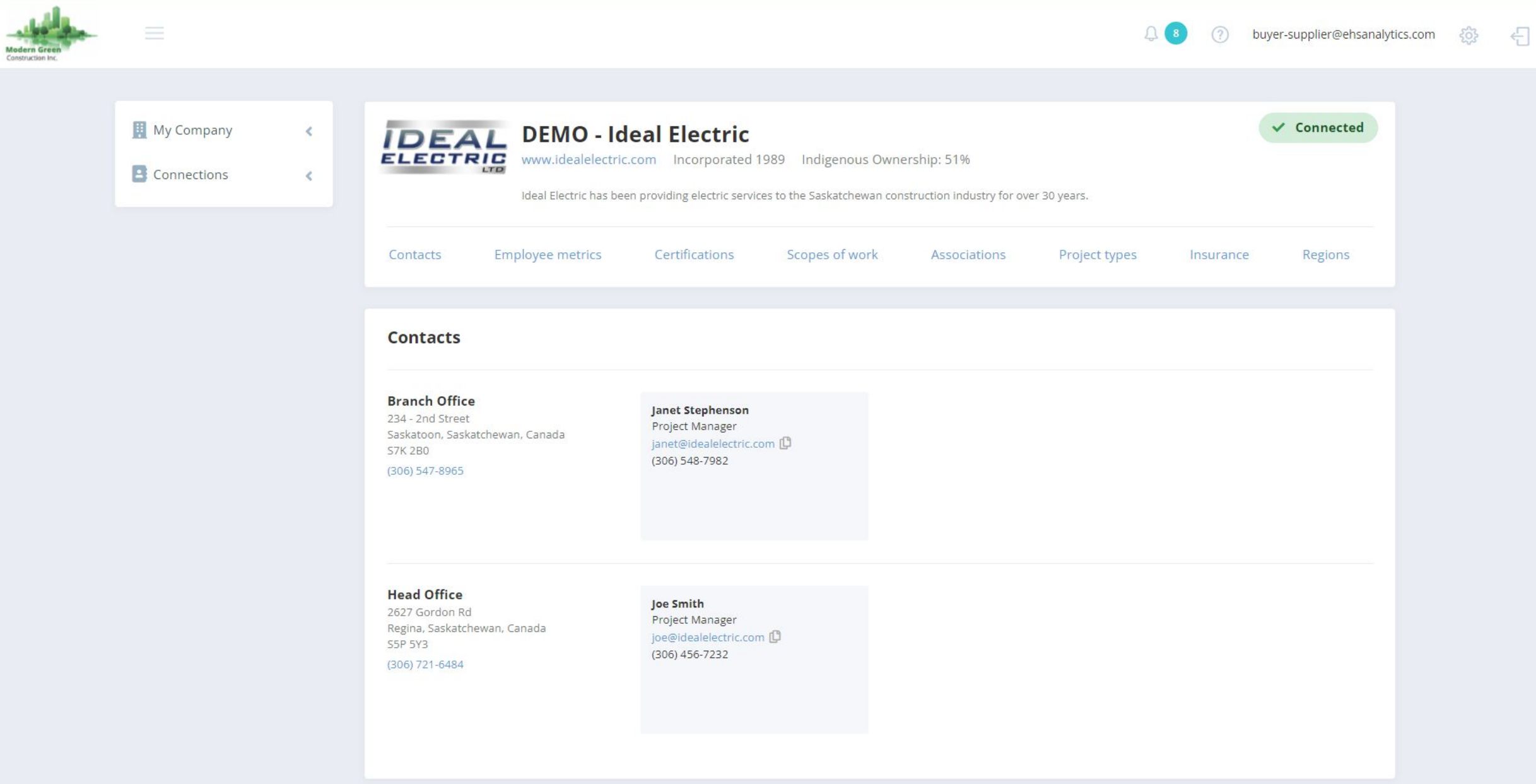


Supplier Information



Supplier Information

Modern Green Construction Inc.

8 buyer-supplier@ehsanalytics.com

Employee metrics

120 Full Time Employees	**131** Saskatchewan-based	**48** Female	**6** Indigenous
11 Part Time Employees	**0** Outside Saskatchewan	**83** Male	**2** Disabled

Certifications

Certified

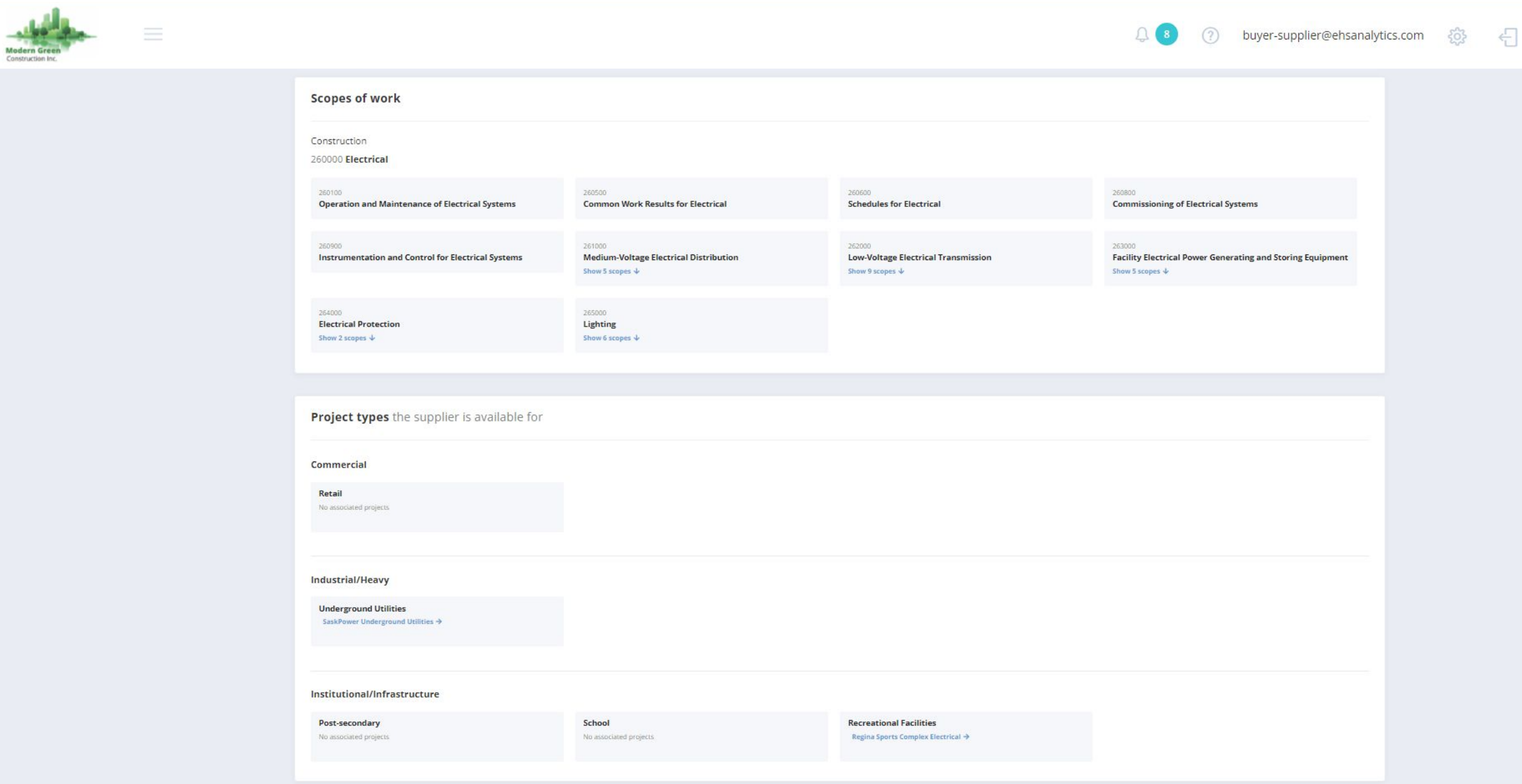
COR certified in Saskatchewan
Year issued: Unknown
Expires September 20, 2022

Associations

No association memberships.

Scopes of work

Supplier Information



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Insurance

WCB **Saskatchewan**
WCB #
A179499

Clearance Status
As of **2022-05-31 - 14:04:06**

OK

A1101
Light agricultural operations

	2020	2021	2022
Net premium rate	2.46	2.43	2.30
Industry premium rate	2.45	2.44	2.39

Business Insurance

Provider
Harvard Western

Effective Date
October 6, 2021

Policy #
87653W

Expiry Date
September 15, 2022

Show additional details

Bonding Limits

$5,000,000
Per-job bonding limit

$50,000,000
Total bonding limit

Regions supplier operates in

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$5,000,000
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$50,000,000
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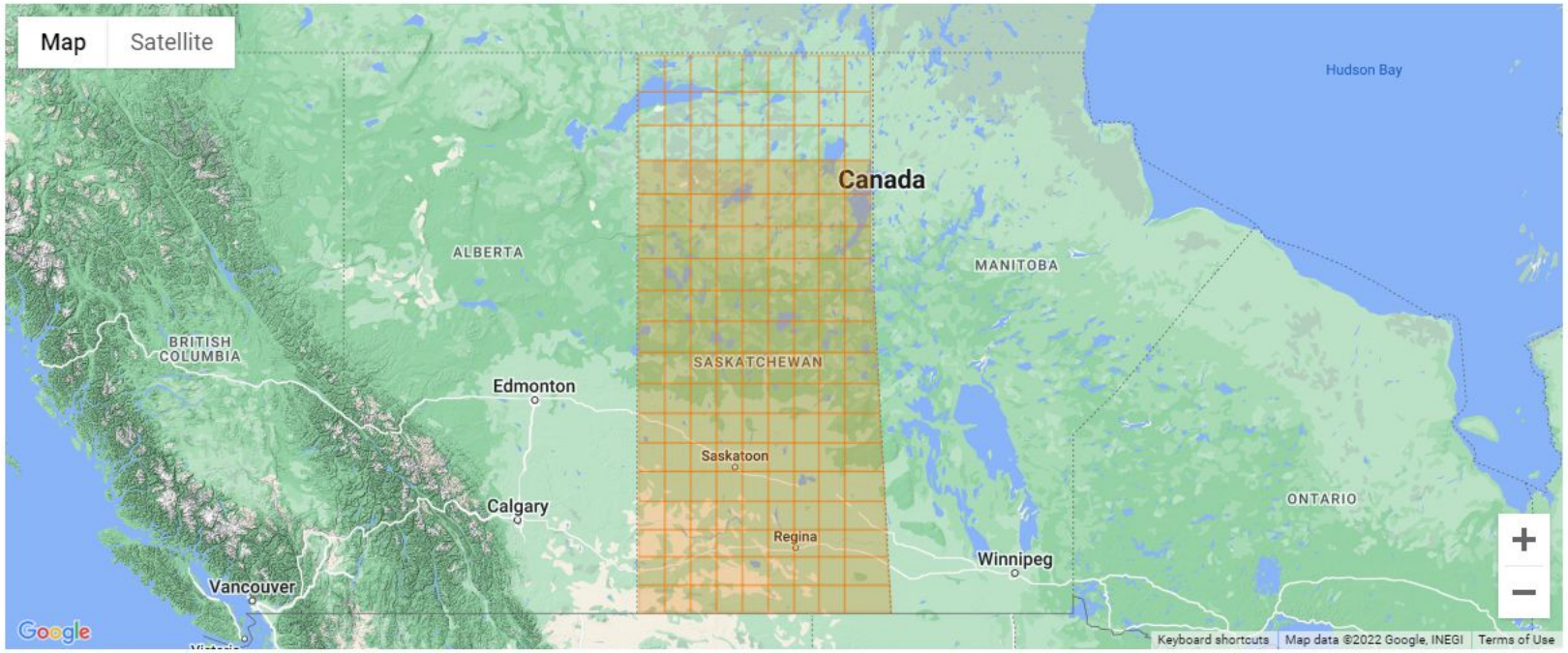

Disconnect with Supplier? Disconnect

Looking Ahead

SupplierLink SK is a dynamic system that responds to the needs of public sector owners.

It is constantly evolving using direct input from owners, buyers and suppliers/vendors.

Features currently in development:

- New Subscription Tiers (including new Free profile)
- Vendor Management and Score Cards
- Pre-Qualification & Tendering Solution
- Advanced Reporting and Analytics for KPI metrics
- Additional 3rd Party Validated Attributes (e.g. verified Saskatchewan company, indigenous ownership, women-owned)
- Expanded scopes of work (e.g. material suppliers)
- Ability to create custom vendor lists

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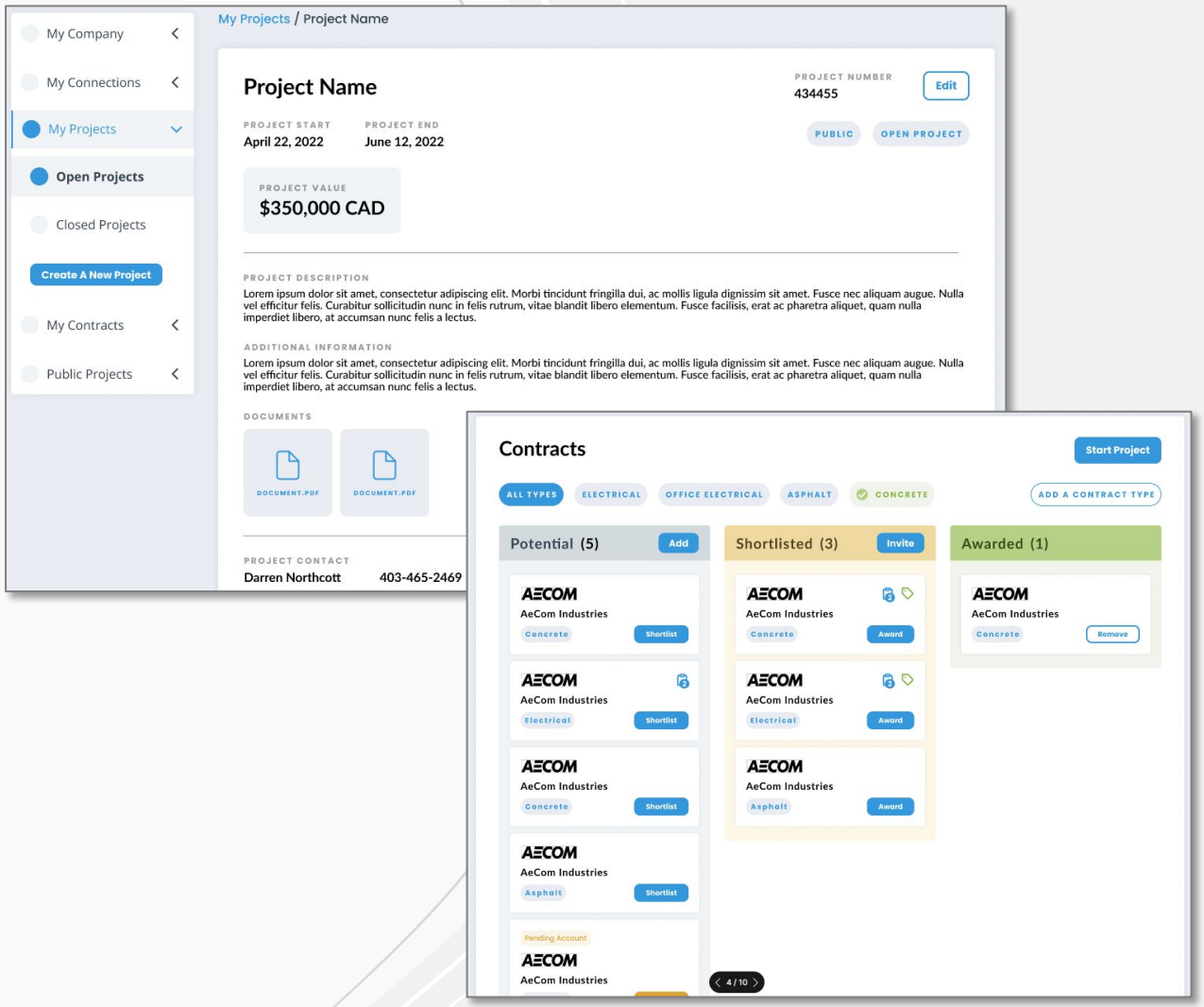
Looking Ahead: *Project Management*



- Manage projects and all contractors/suppliers tied to the project.
- Track vendor engagement, selection activity and award contracts.
- Reporting and analytics to help view and meet ESG/KPI metrics.
- Evaluate vendor performance, during the project and at completion.
- Project attribute tracking, such as documents, transacted values and timelines.
- Ongoing historical record management.

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What does SupplierLink cost?

Pricing for School Boards:

- As an Owner, you are eligible for a ‘Premium’ subscription
- Can search, view and connect to any supplier and/or buyer on the system
- Price depends on the size of the school board’s procurement group
- Currently varies from $2,500 - $10,000 annually

Pricing for your vendors:

- Supplier Basic is free for your vendors
- SupplierPro licenses vary on employee base:

Employees	Annual	Monthly
1 to 4	$312	$ 26
5 to 19	$660	$ 55
20 to 39	$900	$ 75
40 to 99	$1188	$ 99
>=100	$1320	$ 110

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